

ORACLE[®]



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ABOUT LGS

LGS is a premier Global Information Technology company focused on Implementation and Outsourcing Services and delivering business value through continuous innovation. Experience spanning over a decade, with Clientele including many Fortune 500 companies and Government Agencies. Through its defined onsite/offshore model, LGS delivers consulting and managed services for ERP(Oracle, PeopleSoft, SAP and Siebel), Business Intelligence(OBIEE), E-Business Applications, EAI, and technical / Infrastructure Support. LGS is a CMMI level 3 company and serves Government agencies and a Fortune 500 clientele. With its vast experience in IT services sector, LGS has rendered services for major industry segments including Chemical, Financial Services, Healthcare, Telecom, Energy, and Process & Discrete Manufacturing.

LGS is a significant global organization with an established background in providing professional services and is recognized as a premier global provider of business advisory and systems integration consulting services.

- We deliver the "What" and the "How"
- We deliver customized client solutions that link business strategy to operational reality
- We provide objective guidance and share information to empower our clients to lead
- We have world class people in the markets we target
- We assess and manage risk
- We drive return

In our recent history, LGS earned several distinctive certifications in our industry. We are especially proud of our CMMI – Level 3 accomplishment and we are making progress towards Level 5, expected in 2010. Our LGS' EQUIP Methodology adheres to CMMI Level 5 framework and is the keystone of all our projects. We also achieved recognition for other certifications such as ISO 9001 and ISO 27001 – our focus on quality permeates our entire organization and is imbedded in all our projects through our EQUIP Methodology.

Oracle Practice

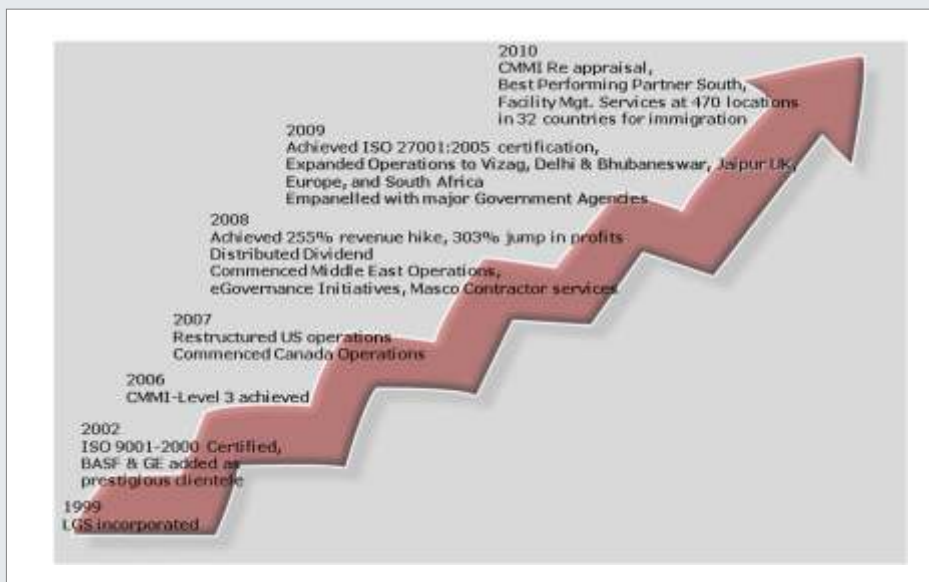
LGS is an Oracle partner and specializes in the implementation of Oracle Applications and Oracle Technology based solutions. We leverage in-house Oracle expertise to deliver high-value, cost-effective Oracle solutions both in Custom built arena and Enterprise Applications. We help organizations deliver better services to customers and improve efficiencies.

LGS offers Complete Services for Oracle Technology and e-Business Suite: Implementations, Migrations, Integrations, Customizations, and Upgrades to latest product releases. We provide quality service in implementing a wide range of solutions offered by Oracle Corporation as given below.:

- Oracle e-Business Suite
- PeopleSoft Enterprise
- JD Edwards Enterprise one
- SIEBEL
- Hyperion

ERP MARKET LANDSCAPE

The competitive environment in the Internet Economy brings renewed focus on the need to implement an Enterprise Resource Planning [ERP] Solution. The increasing use of Web as B2B and B2C E-Commerce places greater stress on the strength of the fulfillment systems. LGS Global enables the adaptive enterprise with highly customized functionality of an ERP and integration with other functions such as Supply Chain, HRMS, E-Procurement and CRM Applications LGS Global provides the comprehensive approach and services for implementing ERP solutions using the latest product suites from leading ERP majors Oracle.



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WHY LGS

LGS' Oracle practice offers the innovative, cost-effective and high-quality Oracle solutions to our clients. This practice is based in India with a team size of 540 skilled Oracle resources globally. Our Oracle practice leverages on a team of experienced Oracle consultants, and capabilities in domains where Oracle is required. Our Center of Excellence (CoE) approach leverages on our skilled Oracle resources, industry knowledge, best practices, tools and methodologies to deliver unrivaled quality through a seamless onsite/offshore delivery model.

LGS Capabilities

PRE- IMPLEMENTATION SERVICES

- Business Process Study
- Planning toward an ERP implementations
- GAP & Fitment Analysis
- Migration Study
- Project Scoping and Sizing

IMPLEMENTATION SERVICES

- Functional Consulting
- Technical Consulting
- Project Management
- Enhancement/Development of Add on Applications
- Data Customization/Migrations
- Version Upgrades

UPGRADES

- Pre-Upgrade Assessment
- Version Upgrades
- Platform Migrations
- Customizations Assessment & Reduction
- Business Process Improvement
- ERP Migrations
- Tools-assisted Rapid Cycle Upgrades

BUSINESS CHALLENGE

In the present day environment with continuous changes in customer preferences the organizations are expected to respond promptly to the changing needs of the customer for survival and sustained growth. To address this situation it is essential for all the enterprises to improve their operational efficiency and optimize the use of their resource with the support of an online and anywhere access systems. Oracle exactly address these requirements.

POST- IMPLEMENTATION SERVICES

- Trouble Shooting
- Fine Tuning of Configurations and Programmes
- Ongoing User Education and Corporate Training
- Enhancements and Roll Outs
- 24 X 7 Support

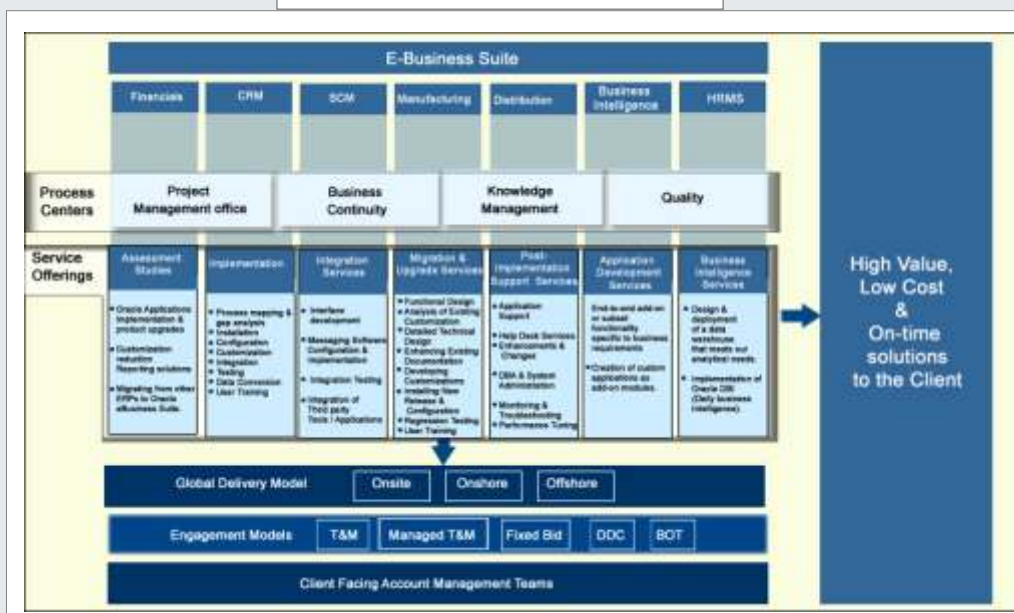
APPLICATION CARE

- Application Support
- Help Desk services using FP/SLA Frameworks
- Support for Business Operations
- SLA Models
- Instance Stabilization
- Performance Mgmt
- DBA Services
- Batch Automation
- Custom Development

TESTING SERVICES

- Test Planning
- Regression Testing
- Automated Testing
- Operational Qualification

Oracle ERP Services Overview



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Value Offerings

- Proven Expertise in Oracle applications
- Strong pool of resources with Domain Knowledge and Application Expertise
- Ability to quickly ramp-up resource base based on client's requirements
- Flexible yet cost-effective delivery processes
- Proven onsite/offshore methodology
- Experience of working with Fortune 500 companies
- Knowledge base and reusable components repository
- Compliance with CMMI and ISO standards
- Reduced total cost of ownership by 30-40%

LGS' Value Proposition

- Expertise & Experience in Implementations : An Extended Arm of Oracle
- Direct Access to Oracle Metalink & Resources: Access to Oracle Product Managers
- Oracle Center of Excellence: Best Business Practices
- Competency Centers in each area of Offering: Business Analysts Working with Customers Directly
- Regional Presence and with Local Resources: As Local as it Gets... While being truly Global
- Predictable, Fixed Cost Pricing: Our Engagement Models are transparent to the customer
- Comprehensive Service Levels: We Commit what we can deliver & deliver more than we Commit

LGS' Oracle Strengths

- Provides value added services, which make enterprises more capable and competent
- Increases the revenue by following cost-effective procedures
- Focuses on customer service initiatives, and protects the security of confidential data
- Complies with statutory requirements
- Satisfies customer requirements by upgrading and ensuring integration of systems to provide a high level of accountability
- Partnered with Oracle in helping its R&D divisions to develop Oracle's latest products
- Constantly researches on Oracle's latest products and helps its development teams implement these new products
- Increases productivity, efficiency, accountability and transparency towards its stakeholders

LGS' Oracle Center of Excellence

- In-house Oracle Practice comprises Functional Consultants, Technical Consultants, DBA's, Project Managers, Business Analysts, and Strategy Consultants who are client-centric, customer focused
- In-depth knowledge of various Industry verticals (BFSI, Telecom, Travel/Airlines, Govt. Sector, Manufacturing, Retail)
- Proprietary Methodologies, Best Practices, Standard Procedures in Implementations & Projects

LGS' Engagement Models

LGS association models are designed on the basis of the client's requirement with the objective of reducing the TCO (Total Cost of Ownership) while improving the effectiveness and efficiency of the Oracle system. The primary driver behind these different models is to deliver quality services at the lowest cost possible without compromising on the communication, security and other necessary infrastructure.

LGS's Base FTE+ Model
Time and Material Basis
Effort Baseline Model
Offshore Model
Onsite – Offshore model



LGS Hyperion Offerings

- Hyperion Essbase
- Hyperion Financial Management
- Hyperion Planning
- Hyperion System 9 BI+/Applications
- Hyperion Interactive Reporting
- Hyperion Web Analysis
- Hyperion MDM & DRM

HYPERION – Consulting Services & Support

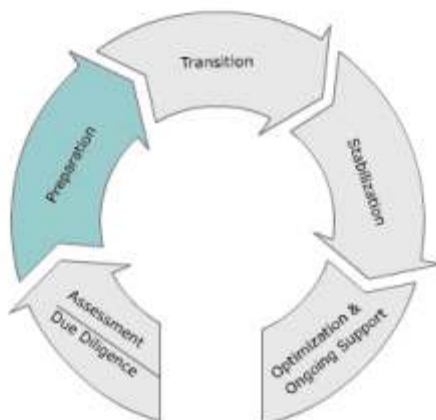
SERVICES

- Full life cycle projects
- Application review and Optimization of existing application.
- Performance tuning. 24/7 Support of clients' Hyperion applications
- Upgrade projects
- Software installation and Configuration.
- Break Fix projects for the clients



SUPPORT

- Defined Service-Level Agreements (SLA)
- Competitive support service pricing
- Evaluation metrics for measuring service level performance
- Flexible and detailed reporting based on client requirements
- Flexible support hours: 7 X 24 X 365, normal business hours, after hours, and overflow



INDUSTRY VERTICALS

- | | |
|---|--------------------------------|
| • Building Materials | • Life science |
| • Chemicals | • Logistics & Postal Services |
| • Consumer Products | • Media |
| • Defense | • Oil & Gas |
| • Engineering, Constructions and Operations | • Passenger and Cargo Services |
| • Fabricated Metal Products | • Primary Metal & Mining |
| • Forest Products, Furniture & Textiles | • Professional Services |
| • Healthcare | • Public Sector |
| • High Tech & Electronics | • Retail |
| • Higher Education & Research | • SAP Consolidated Companies |
| • Industrial Machinery & Components | • Telecommunications |
| • Insurance | • Utilities & Waste |
| | • Wholesale |

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Partnering with



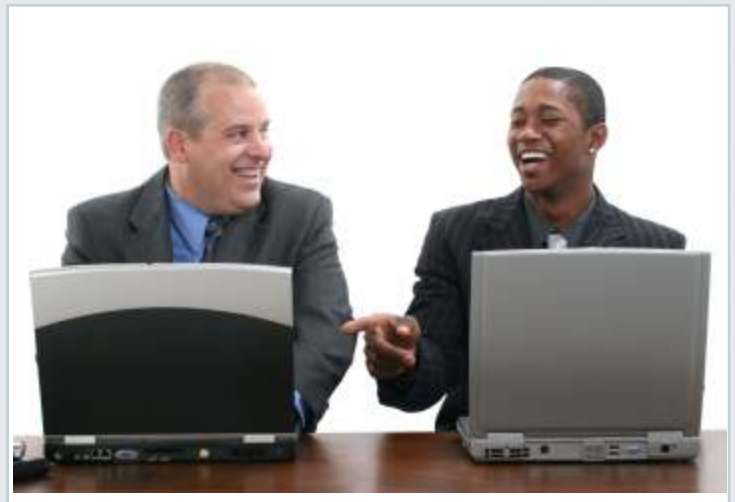
Integrated Solutions & Global Delivery



ORACLE®

Our Offshore Oracle Practice

- Over 540 experienced Oracle Consultants spread over India, USA and Europe centers
- Multiple Oracle Projects delivered all over the globe
- The GDCs cover wide spectrum of Oracle Services ranging from Full Life-cycle Implementation (techno-functional), F.R.I.C.E. Projects to Upgrade and Maintenance Support.
- Industries covered: Manufacturing, Healthcare, Government, Telecom, Financial, Chemical, Life Sciences, Energy, Retail



Global Locations



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