





ABOUT LGS

LGS is a premier Global Information Technology company focused on Implementation and Outsourcing Services and delivering business value through continuous innovation. Experience spanning over a decade, with Clientele including many Fortune 500 companies and Government Agencies. Through its defined onsite/offshore model, LGS delivers consulting and managed services for ERP (SAP, Oracle, PeopleSoft, and Siebel), Business Intelligence, E-Business Applications, EAI, and technical / Infrastructure Support. LGS is a CMMI level 3 company and serves Government agencies and a Fortune 500 clientele. With its vast experience in IT services sector, LGS has rendered services for major industry segments including Chemicals, Financial Services, Healthcare, Telecom, Energy, and Process Manufacturing.

LGS is a significant global organization with an established background in providing professional services and is recognized as a premier global provider of business advisory and systems integration consulting services.

- We deliver the "What" and the "How"
- We deliver customized client solutions that link business strategy to operational reality
- We provide objective guidance and share information to empower our clients to lead
- We have world class people in the markets we target
- We assess and manage risk
- We drive return

In our recent history, LGS earned several distinctive certifications in our industry. We are especially proud of our CMMI – Level 3 accomplishment and we are making progress towards Level 5, expected in 2010. Our LGS' EQUIP Methodology adheres to CMMI Level 5 framework and is the keystone of all our projects. We also achieved recognition for other certifications such as ISO 9001 and ISO 27001 – our focus on quality permeates our entire organization and is imbedded in all our projects through our EQUIP Methodology.



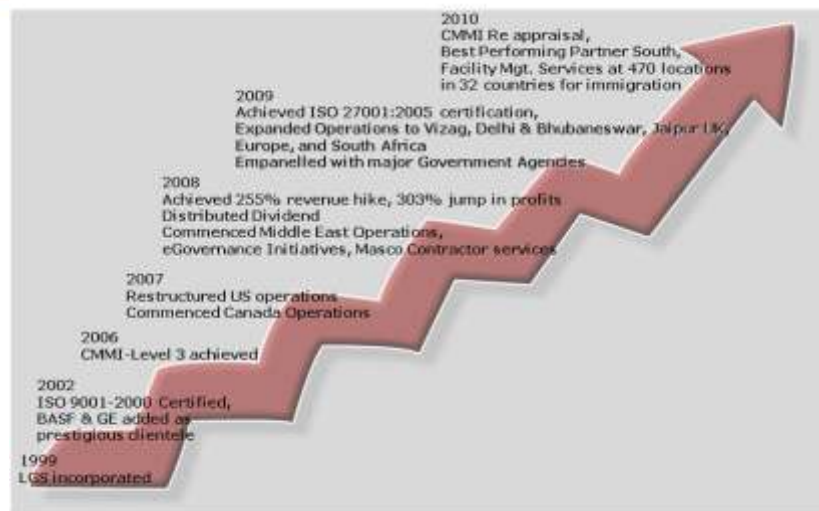
SAP

Many companies are implementing an ERP system with an objective to ensure smooth functioning of business and data management. An ERP system is a business support system that maintains in a single database the data needed for a variety of business functions such as Manufacturing, Supply Chain Management, Financials, Projects, Human Resources and Customer Relationship Management. In today's market there are a number of ERP systems available but a majority of the companies follow SAP based implementation for its flexibility and cost effectiveness.

SAP is arranged into distinct functional modules, covering the typical functions in place in an organization. Each module handles specific business tasks on its own, but is linked to the others where applicable. SAP has typically focused on best practice methodologies for driving its software processes, but has more recently expanded into vertical markets. In these situations, SAP produces specialized modules (referred to as IS or Industry Specific) geared toward a particular market segment, such as utilities or retail.

WHY LGS

LGS' SAP practice offers the innovative, cost-effective and high-quality SAP solutions to our clients. This practice is based in India with a team size of 450 skilled SAP resources globally. Our SAP practice leverages on a team of experienced SAP consultants, and capabilities in domains where SAP is required. Our Center of Excellence (CoE) approach leverages on our skilled SAP resources, industry knowledge, best practices, tools and methodologies to deliver unrivaled quality through a seamless onsite/offshore delivery model.



LGS Capabilities

- SAP End-to-End Implementations
- SAP Global Roll-outs
- SAP Industry Solutions Implementations
- SAP Application Management Services
- Application Support – Functional and Technical (L1/L2/L3)
- 24x7 Helpdesk Support
- Application / System Monitoring and Maintenance
- SAP Upgrades and Migrations
- System Performance Optimization Services
- SAP Consulting and implementations on New Dimensional Products
- SAP Security & Compliance Services

Value Offerings

- Proven Expertise in SAP applications
- Strong pool of resources with Domain Knowledge and Application Expertise
- Ability to quickly ramp-up resource base based on client's requirements
- Flexible yet cost-effective delivery processes
- Proven onsite/offshore methodology
- Experience of working with Fortune 500 companies
- Knowledge base and reusable components repository
- Compliance with CMMI and ISO standards
- Reduced total cost of ownership by 30-40%

LGS Engagement Models

LGS association models are designed on the basis of the client's requirement with the objective of reducing the TCO (Total Cost of Ownership) while improving the effectiveness and efficiency of the SAP system. The primary driver behind these different models is to deliver quality services at the lowest cost possible without compromising on the communication, security and other necessary infrastructure.

LGS's Base FTE+ Model

Time and Material Basis

Effort Baseline Model

Offshore Model

Onsite – Offshore model

Value Proposition

- Expertise & Experience in Implementations : An Extended Arm of SAP
- Direct Access to SAP Labs & Resources: Access to SAP Product Managers
- SAP Center of Excellence: Best Business Practices
- Competency Centers in each area of Offering: Business Analysts Working with Customers Directly
- Regional Presence and with Local Resources: As Local as it Gets... While being truly Global
- Predictable, Fixed Cost Pricing: Our Engagement Models are transparent to the customer
- Comprehensive Service Levels: We Commit what we can deliver & deliver more than we Commit



Partnering with



INDUSTRY VERTICALS

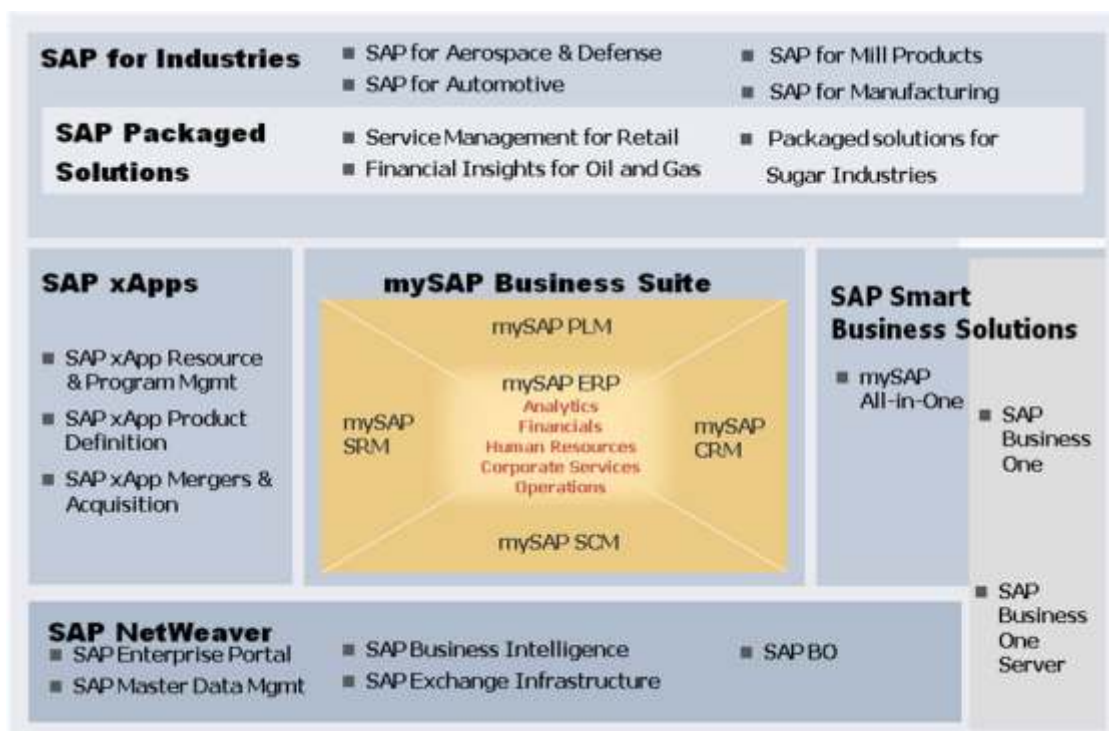
- Building Materials
- Chemicals
- Consumer Products
- Defense
- Engineering, Constructions and Operations
- Fabricated Metal Products
- Forest Products, Furniture & Textiles
- Healthcare
- High Tech & Electronics
- Higher Education & Research
- Industrial Machinery & Components
- Insurance
- Life science
- Logistics & Postal Services
- Media
- Oil & Gas
- Passenger and Cargo Services
- Primary Metal & Mining
- Professional Services
- Public Sector
- Retail
- SAP Consolidated Companies
- Telecommunications
- Utilities & Waste
- Wholesale

Integrated Solutions & Global Delivery





SAP Product Portfolio

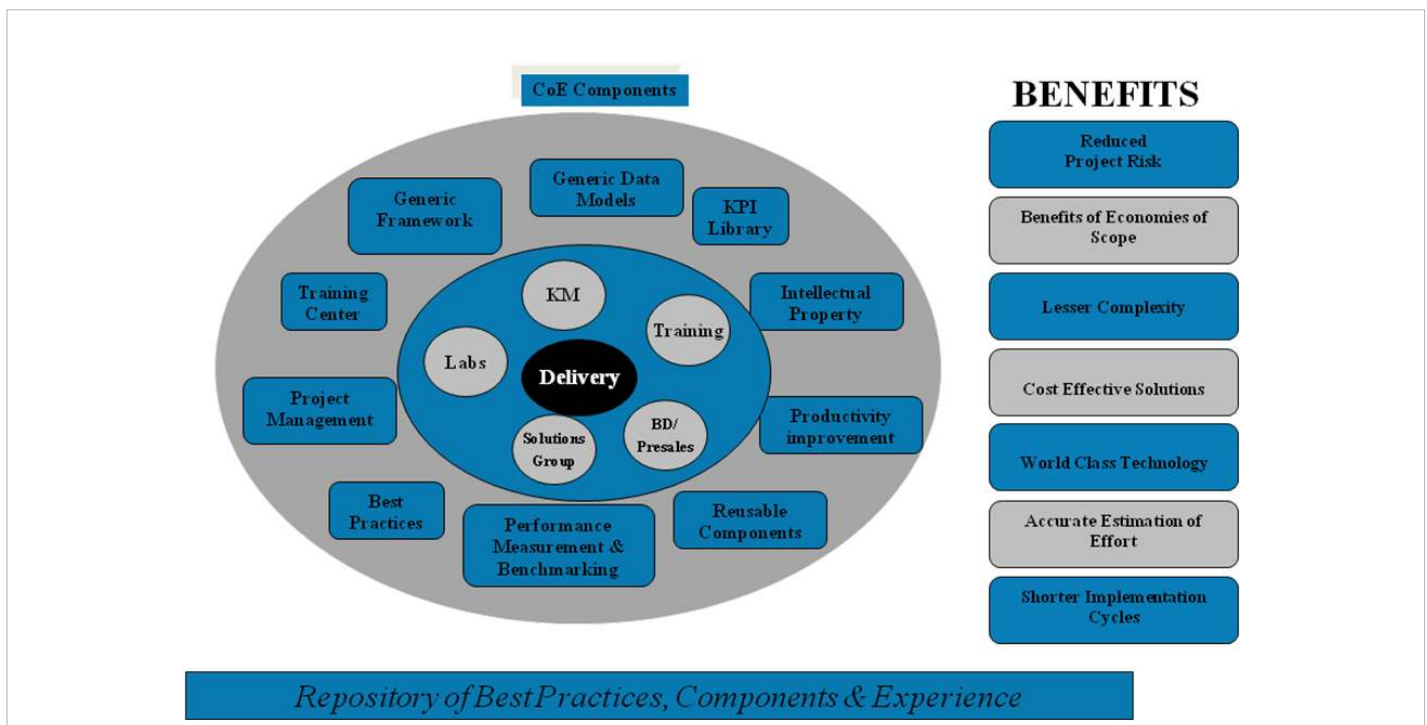


LGS SAP Services





SAP Center of Excellence

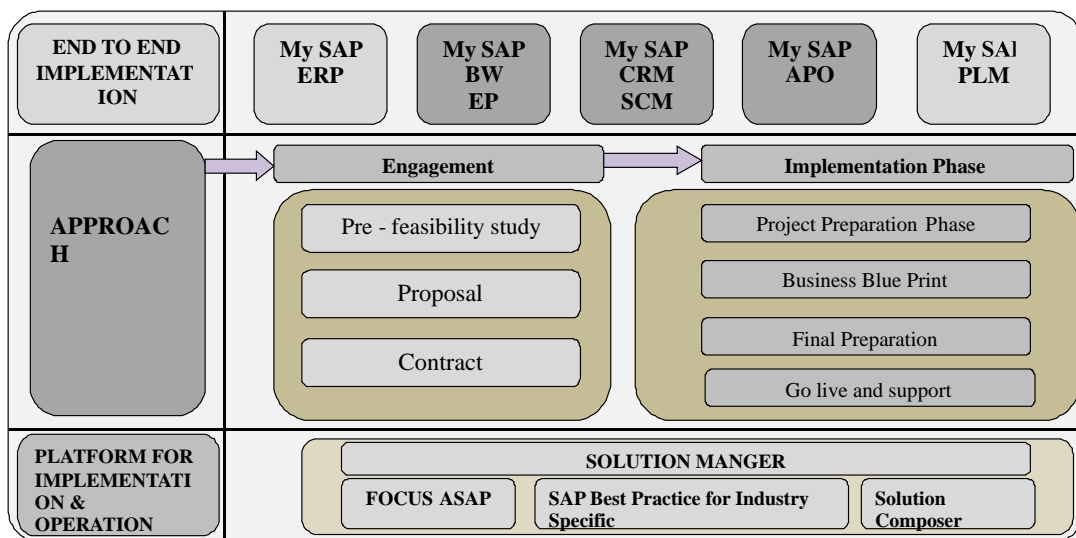


Our Offshore SAP Practice

- Over 450 experienced SAP Consultants globally
- Over 90 SAP Projects delivered
- The GDCs cover wide spectrum of SAP Services: from Full Life-cycle Implementation, F.R.I.C.E. Projects, Upgrades, Maintenance&Support and Rollout's.



End To End Implementation Model



SAP Support Solutions

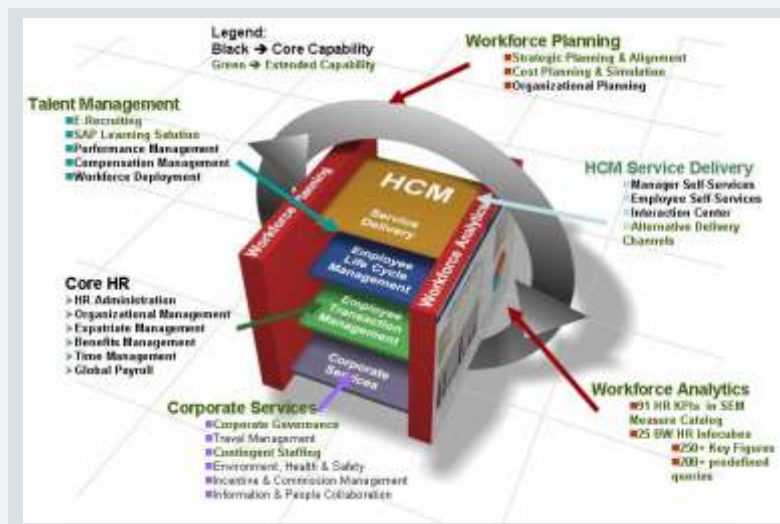
User Support	Production Support	Development Support	Basis Support
<ul style="list-style-type: none"> Help desk assistance Responding and resolving the user queries Updating the resolution in Knowledge Repository Preparation of Checklists for trouble shooting and increasing the ability of first level support team to resolve maximum issues in short time Resolving data synchronization issues in Middleware and OLTP R/# systems 24 x 7 support coverage 	<ul style="list-style-type: none"> On call support – Helpdesk Services Resolving production Run requests Updating the resolution in Knowledge Repository Generating special reports Job Analysis Monitoring healthiness of production systems Providing batch dump resolutions Aiding business team in carrying out critical activities Preparation of "How – to – do " documents for critical and routine activities 24 x 7 support coverage Archiving support 	<ul style="list-style-type: none"> Development/Maintenance of SAP technical requests (Enhancements and bug fixes) Research and Impact Analysis Migration and Upgrade Support Unicode Conversions Documentation Support QA/QC Support Automating the archiving process 	<ul style="list-style-type: none"> 24 x 7 remote basis support Applying hot packs/Support packages Additional language installations Table space maintenance Memory Management Online Backups Offline Back ups Incremental and Cumulative backups Recovery



LGS SAP Human Capital Management Practice

LGS SAP HCM Practice has a pool of consultants who are professionally qualified with rich functional and technical experience in Human Resource Management across different verticals viz. Manufacturing, Automotive, IT, Telecom, Pharmaceuticals and Public Services to name a few. LGS has unique methodology for transitioning from non-SAP HR applications to SAP HCM without affecting the user- community. Along with HCM, LGS also has consultants proficient in HR ABAP, BW and Enterprise Portal which is critical for any full-fledged HR implementation.

- Payroll Management
 - Time Management
 - Personnel Administration
 - Personnel Development
 - Compensation Management
 - Organization Management
 - Training & Event Management
 - Travel and Expense Management
 - Recruitment
 - Learning Solutions
 - Benefits
 - E- Services (E-Recruitment, E-Learning, E-Compensation)
- ESS & MSS : LGS has also built an approach for implementing ESS/MSS on a fast track.



LGS SAP HCM Center of Excellence

At LGS, we strongly believe "customized solution" cater to the needs of companies of different sizes and industries individually. Our constant endeavor is to provide solutions that cater to your specific need. The CoE focuses on best practices, knowledge management, solution development and methodology. The CoE practice help us bring the right solution incorporating the latest technology innovations in SAP HCM thus giving you the benefit of right solution.

LGS have extensive expertise and experience in the following HR process areas on multiple implementations.

SAP HCM is part of the mySAP ERP. It is tightly integrated with the other modules of the SAP R/3 especially with Finance (FI/CO), Sales and Distribution (S&D), Plant Maintenance (PM) and Project Systems (PS). There have been new components introduced in the latest versions as part of the mySAP Business Suite. SAP HR, as it was known previously, has come a long way and the latest version includes all features at par with any other Enterprise Solutions offering provided by other vendors with the added advantage of the Analytics capability due to the integration with SAP BW.



LGS SAP BI (Business Intelligence) Capabilities

LGS has expertise in providing implementation, development and migration for the following solutions

SAP NetWeaver Business Intelligence (SAP NetWeaver BI) unites a powerful business intelligence platform, a comprehensive set of tools, planning and simulation capabilities, and data-warehousing functionality – delivered through sophisticated and user-centric enterprise portal technology to provide a coherent, comprehensive solution.

- BI Modeling
- Business Explorer Report Designer
- Extraction
- Integrated Planning
- Business Intelligence Accelerator
- Information Broadcasting
- Web Application Designer
- Production Support
- SAP Master Data Management
- Analysis Process Designer
- Visual Composer

LGS' Competency in SAP Business Objects

SAP Business Objects offers a broad portfolio of tools and applications designed to help you optimize business performance by connecting people, information, and businesses across business networks.

- SAP Business Objects XI R3
- SAP BO Universe designer
- Creating Crystal Reports from SAP BW Queries
- Creating Reports from SAP BO WEB INTELLIGENCE
- Creating Dashboards using SAP BO XCELSIUS
- Analyzing Cubes using SAP BO VOYAGER
- Generating SAP BO WIDGETS
- Creating Dashboards using SAP BO DASHBOARD BUILDER
- SAP BO LIVE OFFICE REPORTING
- SAP BO WEBSERVICES

Global Locations:





India

LGS Global Limited (Hyderabad)

8-2-293/82/A/796/B,
Road No: 36 Jubilee Hills,
Hyderabad-500033
Phone: +91-40-66990000
Fax: +91-40-66994444

LGS Global Limited (Hyd-SEZ Unit)

Block – 401, Building No. 14, Survey No. 64,
MindSpace, Cyberabad, Madhapur,
Hyderabad – 500 081
Phone: +91-40-66994499
Fax: +91-40-66994488

LGS Global Limited (Bhubaneswar)

P. No. A-50, Palashpalli,
Bhubaneswar - 751 020

LGS Global Limited (New Delhi)

LGS Global Limited 207,
DDA-1, Dist. Centre Janakpuri,
New Delhi - 58

LGS Global Limited (Visakhapatnam)

Flat # 7, 3rd Floor, Siripuram Towers,
Door No. 10-50-18/1,
Opp: HSBC Call Centre, Siripuram,
Visakhapatnam - 530 003

LGS Global Limited (Mumbai)

Office No. 10, Shubham Centre No. 2,
Ground Floor, Chakala, Andheri (E),
Mumbai - 400 099

LGS Global Limited (Jaipur)

Flat No. 103, Paradise Regency,
C-69, Sarojini Marg, C-Scheme,
Jaipur - 01

USA

Daytona Beach, Florida
Lanco Global Systems Inc.

139 Executive Circle
Suite #203
Daytona Beach FL 32114.
Tel : +1-877- 547-4562
Fax: +1-877-408-7868

New Jersey

Lanco Global Systems Inc.

116 Village Boulevard
Suite#200, Princeton,
Alpharetta, GA 30005
New Jersey 08540
Tel : 609 951 2210
Fax : 609 951 2211

Irving, Texas

Lanco Global Systems Inc.

1303 W Walnut Hill Lane
Suite# 300
Irving, TX 75038

Sterling, Virginia

Lanco Global Systems Inc.

21351 Gentry Drive,
Suite 265-A
Sterling, VA 20166

UK

LGS Global Limited

Suite# 508,
1 Alie Street,
London E1 8DE

South Africa

Lanco Global Systems Inc.

West Tower, 2nd Floor,
Nelson Mandela Square,
Sandown, Maude Street ,
Johannesburg 2146

Europe

Lanco Global Systems Inc.

Odpowiedzialnoscia
00-124 Warszawa
Rondo ONZ 1
NIP: 5252468389